Slingshot
Solution Overview

SLINGSHOT™ Take Control.™

Company Overview

Take Control

Control. It's a fundamental element of every successful enterprise. It means having the power to operate and grow your business – on your terms.

Control. It's what Slingshot delivers to every new customer. Our applications are designed to give you the complete control to solve your complex business challenges, without the cumbersome and expensive customization you'll need from the other guys.

Our Mission

Our mission is to facilitate your unique business processes with an integrated suite of web-based, enterprise applications that can be adapted without programming.

Your business challenges are demanding. And there are some who might have you believe that your complex business processes require software that's equally complicated – and *expensive*. That's just not true.

Slingshot's innovative approach to software development, implementation and ownership delivers an elegant solution to your complex problems.

Our Commitment

Through constant innovation and the empowerment of our customers, our commitment is to:

- **Provide** you with tailored solution for the cost of a packaged one
- **Reduce** the time and risk associated with enterprise software implementation
- **Decrease** the up front and ongoing costs of enterprise system ownership
- **Support** your growth by adapting to your changing needs and challenges

We give you the assurance that your operations are more efficient and more profitable, allowing you to focus your attention on where it's needed most: how to further grow your enterprise.

It's simple: Take Control.

Slingshot's web-based enterprise business solutions have helped hundreds of enterprises achieve new levels of growth.

SLINGSHOT™

Our Solutions
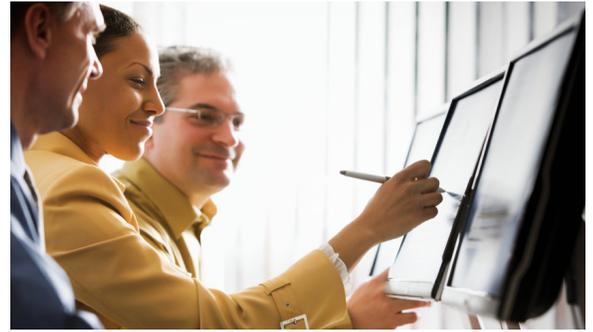
Slingshot's Enterprise Business Suite

Powered by eTools

All Slingshot applications are developed using eTools, our exclusive application editor. We recognize that every company is different and we have designed our products so they will support and promote these differences.

eTools allows you to personalize your application's forms, menus, and processing rules without programming. Add a table, add fields and change a form or menu within minutes.

Sales Order Management

Designed to function either as a self service portal or for use exclusively by a call center, our Sales Order Management application delivers superior order and customer management functionality.

Procurement and Requisition Management

Slingshot's Procurement and Requisition Management applications enable you to approve requests to procure goods and services using secure, auditable and automated workflows that are simple to review and approve electronically.

Inventory and Supply Chain Management

Inventory and supply chain management are as much of an art as they are a science. Our web-based inventory control and supply chain planning solutions provide you with the tools that give you global inventory visibility and help you take your craft further than ever before.

Enterprise Financial Management

Real time processing allows you to keep your finger on the pulse of your company and constantly monitor its financial health. Your accounting team and auditors will be in constant control and well informed when using our General Ledger, Accounts Payable, Accounts Receivable and Fixed Asset Management applications.

Slingshot's solution isn't packaged or "out of the box." It's the best of both, well within your reach.

SLINGSHOT™

Common Features

Designed for Demanding Environments

Slingshot's web-based applications are designed for rapid deployment in demanding environments. Using Microsoft's .NET architecture, all applications can be hosted or deployed on-premise.

The features outlined in this section are common to all applications. So, it's important that your journey starts here.

Easy to Own, Manage and Use

Over time, enterprise systems can become costly to maintain, functionally inadequate and, at worst, unsupportable. Slingshot's approach to software ownership ensures your systems will remain viable for many years to come.

Ease of Administration: Our applications are web-based, so there is no client-side software to install. Your technical team can make all changes and upgrades on a single server.

Security: Role-based security and span of control give your system administrators total control over data access and functional limitations per user role.

Records Retention: Audit and archive functions are delivered with the most stringent controls, enabling you to efficiently manage regulatory compliance.

User Configurable Dashboard: The dashboard gives you a highly configurable, role-based view of your key performance indicators.

Customized Alerts: Alerts will let you know the instant an issue exists. Configurable exception conditions allow you to quickly identify and solve problems.

Flexible Approvals: Electronic approvals, using either standard or customized workflows, maximize the speed and accuracy of all approvals and help maintain clear accountability.

Multi-National, Lingual & Entity: Slingshot's multi-national capabilities include support for multiple currencies, taxation schemes, languages, and date formats.

Integrated Reporting: All reports are developed in Crystal Reports™. Build your own reports or select from an extensive library of standard reports.

Automated Process Scheduling: Processing tasks can be scheduled to run in background mode, maximizing server processing capacity during your busiest hours.

SLINGSHOT™

eTools Overview

Flexible Application Development

All Slingshot Software applications are developed using eTools – the key to putting you in control of your enterprise business systems. eTools allows you to quickly deploy changes to your enterprise software and reduce ongoing maintenance costs.

eTools can help you quickly adapt Slingshot applications to your specific business processes. The eTools 'Upgrade Assistant' allows you to merge all changes into future releases of the Enterprise Business Suite.

The Benefits of eTools

Low Risk Implementation: Rapid application development, integration, upgrade and extension capabilities ensure your requirements, both current and future, are met. Enjoy the benefits of a custom solution for the cost of a packaged one.

It's your software. Go ahead and change it.

Highly Adaptable: eTools allows your business to extend the capabilities of your system without programming. This level of flexibility reduces your ongoing costs and enables you to modify forms, add fields, change menus, business rules and more - quickly and easily.

Web-Based: The power and universal availability of the internet allows you to deliver your enterprise systems to your team wherever they are. You can lower your operating costs, improve customer service and deliver accurate information to all supply chain partners on any device with internet access.

Easy to Upgrade: The eTools Upgrade Assistant utility helps you carry your changes forward after an infrastructure or application upgrade. This is a level of flexibility that only Slingshot provides.

Future Proof: Scale your system quickly and easily, using Slingshot's eTools and upgrade utilities. Our solutions have been designed to grow with you and your complex business requirements.

In short, eTools puts you in control over the success of your enterprise.

SLINGSHOT™

Sales Order Management

Leading Edge Customer and Order Management

Slingshot's Sales Order Management solution delivers leading edge functionality in a framework that enables simple extension and scalability.

Slingshot's solution provides unparalleled flexibility that allows you to address each customer's specific preferences and needs. Treat each customer as if they are your one and only customer.

Sales Order Management

Configurable Order Types: You can design unlimited order types, each with a unique sequence of processing events that are managed by workflow controls.

Rapid Order Entry Processing: You can copy orders for repetitive sales, order from shopping lists or from catalogs. Flexible search capabilities enable users to quickly locate any product and browse availability. As orders are entered, the system confirms product availability to promise (ATP).

Customer Hierarchy: Slingshot supports an unlimited number of addresses and personal contact preferences for each customer. This makes communicating with your customers easy, flexible and automatic.

> **Treat each customer as if they are your one and only customer.**

Flexible Pricing Schemes: An unlimited number of price lists can be entered. Price lists can be associated with individual customers or a group of customers. Each product can have its own pricing method.

Flexible Product Sourcing: Ship from stock or drop ship from supplier. Release from standing purchase order or create a new one on the sales order entry form - ideal for 'buy / sell' environments.

Promotions: Much like pricing, promotions can be associated with a group of customers and/or products. The promotion tracking facility allows you to measure bottom line results.

Automated Approval Processing: Configurable workflows let you automate credit approval, price override approval and minimum margin approval.

Comprehensive: Slingshot helps you deliver superior customer service in the fulfillment of every transaction.

SLINGSHOT™

Procurement & Requisition Management

The Complete Procurement Solution

Purchase Order Management

Slingshot's Purchase Order Management module is the hub of the complete procurement solution, using the internet to dramatically improve your purchasing processes.

Greater Control: The internet shortens acquisition cycles, tightens supplier communications and extends the opportunities for reducing costs.

Configurable Order Types: Create or edit order types for individual processing events based on your specific processes.

Electronic Approvals: Use electronic communications and email alerts to speed the approval process.

Supplier Collaboration: You can require your suppliers to maintain accurate information, eliminating errors and chase-up.

Reduce Maverick Purchases: Corporate supply contracts exist for a reason. Slingshot's procurement application drives purchases through approved contracts, saving you time and money.

No paperwork, maximum efficiency.

Requisition Management

A requisition starts the process that your purchasing team will finish, knowing they are dealing with an approved requisition for goods or services.

Real Time Requisitioning: You can consolidate requirements from multiple requisitions to one purchase, maximizing supplier discounts and free shipping opportunities. You can then monitor in real time the status of all open items.

Quick Approvals: Flexible approval processing allows you to include an organizational hierarchy or separate approvers for specific commodities.

Self Service Requisitioning: Through an intuitive self-service portal, new users can requisition with virtually no training.

Instant Price and Availability: Inventory and price information are provided at each request, eliminating unnecessary liaison with purchasing.

SLINGSHOT™

Inventory & Supply Chain Management

Global Inventory Visibility

Inventory and Warehouse Management

Slingshot's Inventory and Warehouse Management solution lets you manage and monitor your inventory for all types of products in all types of facilities.

Flexible Warehouse Configuration: Slingshot puts you in control of an unlimited number of warehouses, zones, rules and processes.

Virtual Warehouses: Virtual warehouses help track in-transit inventory, or stock consigned to supply chain partners.

Lot and Serial Number Control: Monitoring products by lot and/or serial number allows you to manage expiry dated material and define how it is tracked, controlled and moved.

Stock Transfers and Replenishment: When transfer orders are entered to move stock between warehouses, the inventory's availability at the ship-from warehouse is verified. Replenishment is managed with automated orders, triggered by pick-point monitoring.

Physical Control: Regular cycle counts identify discrepancies and help you adjust inventory levels accordingly.

Supply Chain Planning

Slingshot's supply chain planning application enables synchronization of your entire supply chain in real time. This level of control enables your company to react instantly as supply and demand conditions change.

Continuous Optimization: Slingshot's patented planning engine works in real time and uses 'bucketless' calculations to produce plans. Advanced algorithms eliminate plan latency and increase your efficiency and profit.

Demand Forecasting: Current forecasts and demand history are reviewed to create each period's 'best-fit' forecast. Promotional demand can also be monitored by product or customer, giving your team the ability to deliver accurate forecasts.

Accurate Supply Chain Modeling: Comprehensive modeling processes are provided as standard. Planning rules can be derived from 'templates', minimizing costly overhead.

SLINGSHOT™

Enterprise Financial Management

Real Time, Actionable Financial Information

Slingshot's Enterprise Financial Management solution contains four applications: General Ledger, Accounts Payable, Accounts Receivable and Fixed Asset Management. Real time financial information provides your team with the ability to make better, smarter decisions.

General Ledger

Slingshot Software's General Ledger application automates and speeds the process of preparing accurate financial information.

Flexible Account Structures: Flexible GL account structures allow you to analyze information at any level of detail. Use the 'roll up' facilities to consolidate results across multiple entities.

Multi-Company and Currency: Control your multi-company transactions in multiple currencies using an 'entity' element in your general ledger account

structure. Slingshot maintains inter-entity balances.

Transaction Drill Through Capability: Quickly track the source of any transaction by 'drilling through.' This works in both directions, so you can easily move between the summary and detail level.

Flexible Fiscal Period Control: The configurable fiscal calendar (supporting both 12 and 13 fiscal periods) can adapt to your specific accounting processes.

Advanced Budgeting: Manage the big picture using multiple budgets, baselines and revisions.

Accounts Payable

Slingshot's Payables application efficiently processes payables documents, improves supplier relationships, accurately forecasts cash requirements and helps you maximize cash flow.

Rapid Processing and Approval: Invoices flagged for electronic approval are immediately routed through a quick, configurable approval process.

Invoice Matching: Flexible invoice receipt, dispatch and matching all allow

> ## Empower your team to make smarter financial decisions.

SLINGSHOT™

Speed the process of preparing accurate financial information.

you to control cash flow in real time.

Automated Check Runs: Rules-based check runs save you time. Checks are personalized to match your corporate identity.

Comprehensive Reports: View supplier statistics by fiscal period, including payment status, write-offs, cross-supplier transactions, and ending balances.

Accounts Receivable

Slingshot's Receivables application helps you manage credit, know your cash position and deploy any number of collection tools to manage debtor processing. Your team will know where your money is and will be able to get quickly.

Complete Customer Information: Our customer database allows entry of an unlimited number of addresses – and contacts - each enabled for use as a bill-to, ship-to or pay-to address.

Simple Payment Analysis: Customer payment status reports help uncover trouble. Analyzing average days to pay versus due date helps you identify deteriorating conditions.

Credit Management Tools: Real time credit statistics enable quick, efficient credit decision-making.

Auto Cash: Advanced electronic cash application (Auto Cash) functionality applies electronic payments automatically, increasing the efficiency and accuracy of your receivables process.

Automated Collections: The automatic collector action speeds processing and shows you real time credit statistics.

Fixed Asset Management

Slingshot's Fixed Assets application streamlines the complex process of managing and accounting for enterprise assets, giving you complete visibility into the entire asset life cycle.

Flexible Asset Accounting: Slingshot's Assets application provides comprehensive accounting facilities, offering flexible capitalization of expenses and the ability to handle multiple sets of books with multiple depreciation methods.

Asset Tracking: Physical asset identification capabilities make locating and deploying assets throughout the enterprise a simple and efficient process.

Asset Life Cycle Workflows: Slingshot allows you to set up workflows for new asset configuration, set up, disposition, maintenance and eventual disposal.

Comprehensive Reporting: Fixed Asset Management provides an expansive set of configurable reports including physical and financial asset inventory records, activity logs, depreciation registers, capital requirements forecasts, depreciation forecasts, service requirements forecasts, and insurance and warranty expiration records.
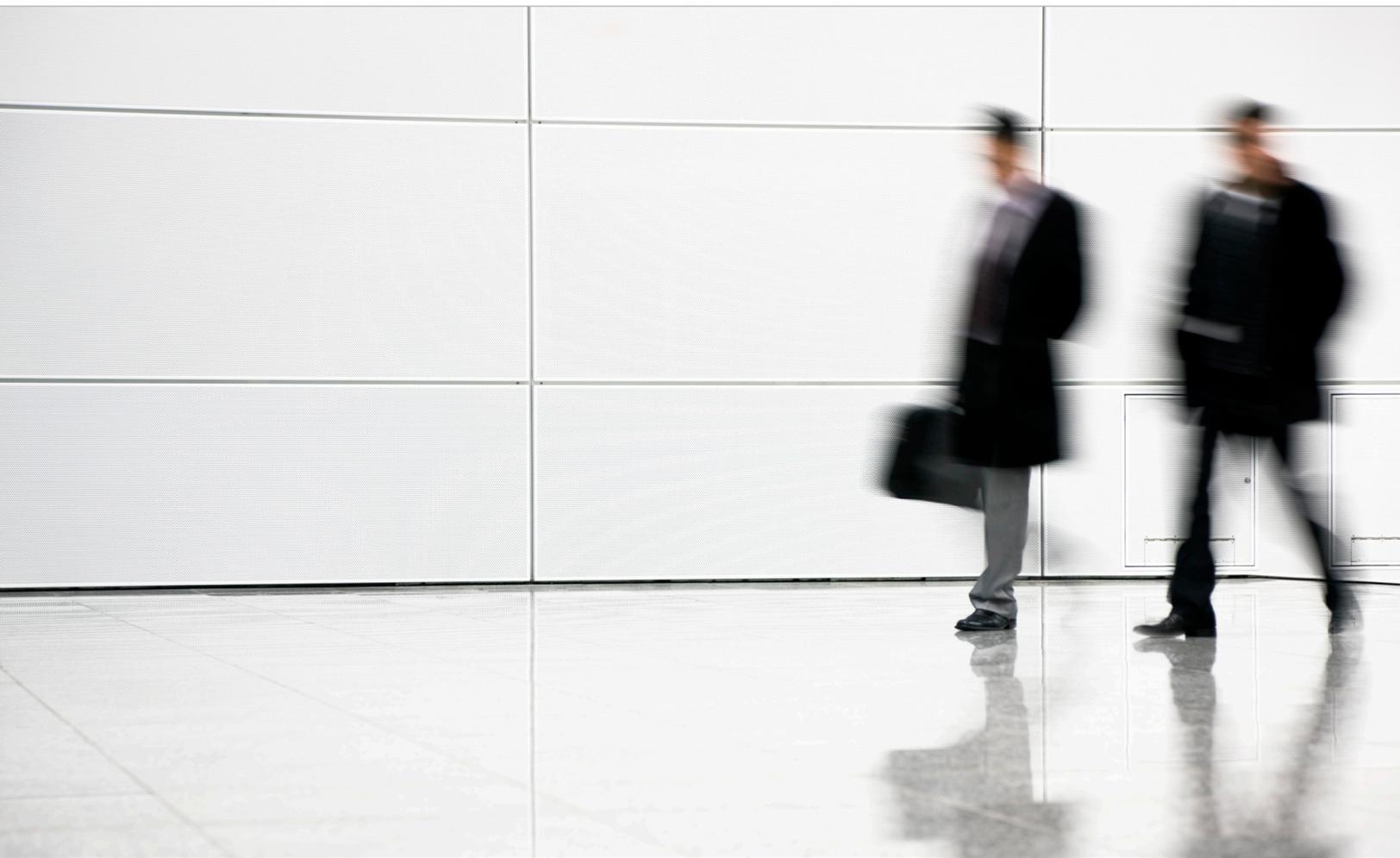
SLINGSHOT™

SLINGSHOT™ Take Control.™

Headquarters
270 Bridge Street
Suite 302
Dedham, MA 02026

p (781) 329-1900
f (781) 461-2421
www.slingshotsoftware.com

West Coast Office
Xerox Centre
1851 East First Street
Suite 900
Santa Ana, CA 92704

p (714) 427-1170
f (714) 427-1177

Sales
Toll Free: (866) 754-6474
sales@slingshotsoftware.com

Marketing
p (781) 329-1900 x229
marketing@slingshotsoftware.com

www.slingshotsoftware.com